SOLUTION BUILDERS®

RISE · INTEGRATED · WHITE PAPER



The Integrated Business.

A white paper on why your apps do not talk to each other, what it costs, and how to fix it: infrastructure, integrations, and professional services, working as one system.

27%
of business applications are connected to each other

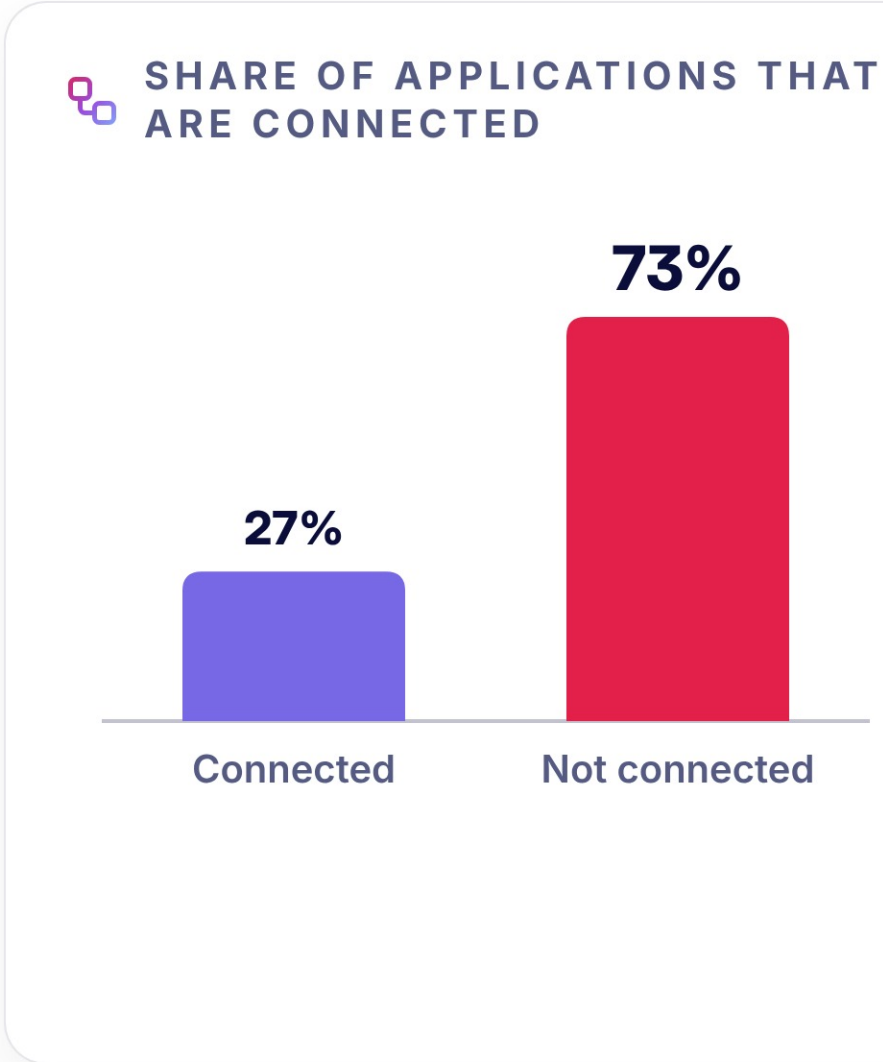
36%
of IT time spent building and fixing custom integrations

26%
of IT projects delivered late last year

01 · THE PROBLEM

Islands of software.

Every business runs on more applications than anyone can name. Most of them were never introduced to each other, so people do the connecting: exporting, retyping, and keeping the real answer in their heads.



957

applications in the average organization surveyed. You run fewer. The ratio holds.

71%

say their systems are overly dependent on one another

82%

name data integration as a top challenge for using AI

What it looks like on a Tuesday

A quote lives in the CRM, the order in the ERP, the invoice in accounting, the delivery in a spreadsheet, and the customer's real status in a text message between two employees. Nobody designed it that way. It accumulated.

Source: MuleSoft 2026 Connectivity Benchmark Report, 1,050 IT leaders. WalkMe global study, April 2026.

02 · WHAT INTEGRATED MEANS

Three parts, one system.

Integrated is the I in RISE: every app and platform connected, with data flowing across your stack and no silos. In practice it has three parts.

Infrastructure

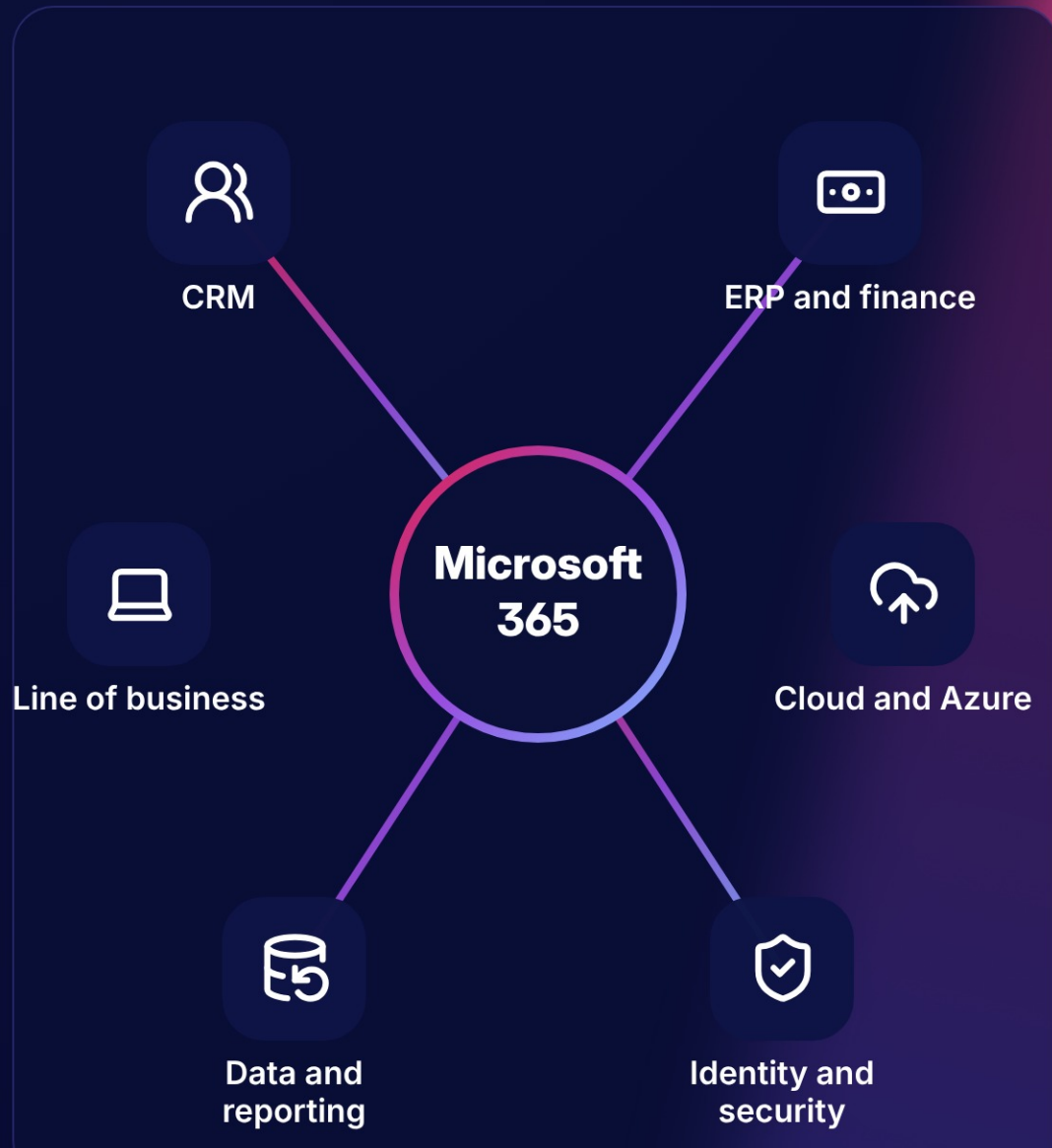
Network, SD-WAN, cloud, and devices designed as one platform instead of a pile of parts.

Integrations

Identity, data, and workflows that move between systems without a human in the middle.

Professional services

Migrations, rollouts, and implementations that actually finish, with documentation.



The hub model. For most businesses, Microsoft 365 is the natural center: identity, email, files, Teams, and increasingly Copilot. Everything else connects to it, and the data starts flowing in one direction instead of six.

03 · WHERE THE QUICK WINS HIDE

Five integrations that pay for themselves first.

You do not integrate everything at once. You start where the human bridge is most expensive.

01 **One identity everywhere**
Single sign on across every app. One password to protect, one account to turn off when someone leaves.
DAY 1 TO 30

02 **Automated onboarding and offboarding**
A new hire gets the right apps, licenses, and permissions in minutes. A departure removes them the same day.
DAY 1 TO 30

03 **One source of truth for files**
SharePoint and OneDrive replace the shared drive, the email attachments, and the USB stick.
DAY 30 TO 60

04 **Workflows without the human bridge**
Quote to order to invoice, with Power Automate and the connectors you already pay for.
DAY 60 TO 90

05 **Reporting that reads itself**
Dashboards pulled from live systems instead of a spreadsheet someone rebuilds every Monday.
DAY 60 TO 90

36%
of IT time currently goes to custom integration work. Standard connectors give most of it back.

7.9
hours a week lost per employee to digital friction. Every bridge you remove gives some back.

Sources: MuleSoft 2026 Connectivity Benchmark Report. WalkMe global study, April 2026. Timing ranges reflect a typical Solution Builders engagement.

04 · HOW WE DELIVER IT

Integrated, built by the people who built the rest.

Five of the eleven ways Solution Builders moves businesses forward live inside the I.

Cloud Migration and Support
Cloud readiness assessment, Microsoft 365 and Azure migration, hybrid and multicloud design.

Microsoft 365 Migration and Implementation
Tenant setup, mail and file migration, Teams, and governance from day one.

Copilot Implementation
Readiness, governance, deployment, and adoption, so AI runs on clean, connected data.

SD-WAN and Infrastructure
Multisite networks with automatic failover and centralized management.

IT Consulting and Professional Services
Roadmaps, budgets, and projects delivered by engineers who document everything.

38%
lower infrastructure cost after a cloud native migration for one client

99.99%
uptime with dual circuit failover design

100+
hours of monthly downtime eliminated for one client

Source: Solution Builders client outcomes, 2026 company brochure.

05 · YOUR NEXT STEP

Start with one bridge.

Pick the place where your people are doing the most retyping, and we will map what connecting it would take. Thirty minutes, no pressure, just a plan.

INTEGRATED IS THE I IN RISE

R
Resilient
Cloud, continuity, backup

I
Integrated
Infrastructure, integrations, services

S
Secure
Cybersecurity

E
Evolving
AI

30+
years helping businesses move forward, since 1995

Top 1%
of managed service providers nationwide

98%
client satisfaction, scored on every closed ticket

24/7
help desk, monitoring, and security operations

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